

## Wilson Zehr

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**From:** Wilson Zehr <wzehr@eou.edu>  
**Sent:** Sunday, November 12, 2017 10:29 AM  
**To:** 'Maggie Finnerty'; 'Jim Coonan'  
**Subject:** RE: Thanks

Really appreciate it Maggie! I'll work on putting something together.

Jim and I met with President (Tom) Insko and State Representative Greg Barreto when he was here.

Union County will give us a letter of support. GEODC will give us a letter. Great Smith, State Representative, and local SBDC Director, should be able to give us a letter as well.

The WRCL Christmas party sounds like a good one. Guess I'm not on the same A list you are. ☺ Not surprised though!!

So, what is OEN doing for Christmas?

Wilson

**From:** Maggie Finnerty [mailto:maggie@oen.org]  
**Sent:** Sunday, November 12, 2017 9:41 AM  
**To:** Jim Coonan <Jcoonan@audiosource.net>  
**Cc:** Wilson Zehr <wzehr@eou.edu>  
**Subject:** Re: Thanks

Thanks, Jim.

I agree with your comments. Also, our board meeting is this Thursday and we will be bringing the board up to speed on the progress we've made to date and next steps.

Wilson: we'd be happy to partner with you and EOU. Jim can keep running point on this. And by the way, Tom Insko is terrific! I met him a few times through Caroline Lobdell, the Executive Director of the Western Resources Legal Center (WRCL) at Lewis & Clark Law School. Tom was on her board (maybe still is?) and I know they are close--are either of you going to the WRCL holiday party on December 14? I've got it on my calendar!

Maggie

On Fri, Nov 10, 2017 at 12:19 PM, Jim Coonan <[Jcoonan@audiosource.net](mailto:Jcoonan@audiosource.net)> wrote:

Hi Wilson and including Maggie here for her input. Assuming you have an interest in the VC model and Maggie/OEN are willing to partner--keep in mind I am volunteer--I would suggest the following:

- Confirm geographic area and partners who would be willing to partner with EOU and OEN on this initiative and who will play the local host organization--I assuming that host is EOU but not tied to that. The key is having some organization provide leadership.
- I think a formal request for teaming from the university specifically your president would be helpful as I am guessing Maggie will take the request to her board to get buy off.
- For the Business Oregon ROI grant the local entity makes the application--meaning whoever is the host

organization. You will need to identify a resource for taking that on.

-- You could list OEN (assuming their buy in) as a partner for the ROI grant. OEN would provide job descriptions, guidance, mentoring, etc. to help you establish and then link your VC and the organization to the broader VC network. We would need to confer on a budget. Cost and how much local community will pick up and how much for OEN services.

-- As I mentioned the Oregon Community Foundation has encouraged OEN to make an application for a grant to scale the VC concept to new regions (we may also add capacity building requests to current regions as well). The grant is due in December. We will be looking to team with specific regions that are committed to the initiative. If we win the award the funding would come through OEN but applied to your region--less admin and whatever else OEN chooses as their share for taking this on. We would review the budget and proposal with you so you know what is being proposed.

Maggie, what would you add? Do you agree that we need to take this specific initiative to your board? I will send you Wilson the ROI grant proposal to you separately. Does this help?

Best, Jim

[jcoonan@audiosource.net](mailto:jcoonan@audiosource.net)

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Peak Audio

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-----Original Message-----

From: Wilson Zehr [mailto:[wzehr@eou.edu](mailto:wzehr@eou.edu)]

Sent: Thursday, November 09, 2017 2:10 PM

To: Jim Coonan <[jcoonan@audiosource.net](mailto:jcoonan@audiosource.net)>

Subject: RE: Thanks

Hi Jim,

Darn, you beat me to it. Thank you again for coming out to speak with us. It was really great to have you here - know the networking is bound to pay dividends as well. Plus, the students were really stoked.

I've got another friend in Portland to introduce you too. I'll send that email separately.

So, I would really like to build/write a grant to have a Venture Catalyst here. This seems like an essential next step for building our center for entrepreneurship. What would you suggest as a next step? Do I need to write Maggie something saying that we are interested? Get the Business Oregon grant?

Open to any/all guidance you can share...

Thanks again Jim!

Wilson

-----Original Message-----

From: Jim Coonan [mailto:[jcoonan@audiosource.net](mailto:jcoonan@audiosource.net)]

Sent: Thursday, November 9, 2017 12:53 PM

To: Wilson Zehr ([wzehr@eou.edu](mailto:wzehr@eou.edu)) <[wzehr@eou.edu](mailto:wzehr@eou.edu)>

Subject: Thanks

Hi Wilson, thanks for setting up the meetings for us and for being a great host. Let me know how OEN can help as you evaluate how to best move forward. Attached is our hotel bill. Thanks again, Jim

[jcoonan@audiosource.net](mailto:jcoonan@audiosource.net)

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-----Original Message-----

From: [peakaudio@audiosource.net](mailto:peakaudio@audiosource.net) [mailto:[peakaudio@audiosource.net](mailto:peakaudio@audiosource.net)]

Sent: Thursday, November 09, 2017 11:13 AM

To: Jim Coonan <[jcoonan@audiosource.net](mailto:jcoonan@audiosource.net)>

Subject:

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